## CH:6 - COMMON BUSINESS TERMONOLOGIES

**Agent:** A brokerage firm is said to be an agent when it acts on behalf of the client in buying or purchasing of shares. At no point of time in the entire transaction the agent will own the shares.

**Amortize:** To amortize is to charge a regular portion of an expenditure over a fixed period of time

**Annuity Due:** An annuity whose payments occur at the beginning of each period.

## FINANCIAL, STOCK AND COMMODITY MARKET TERMNOLOGY

**Annuity:** A series of payments of an equal amount at fixed intervals for a specified number of periods

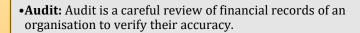
**Arbitrage:** Arbitrage is the simultaneous purchase and sale of two identical commodities or instruments. This simultaneous sale and purchase is done in order to take advantage of the price variations in two different markets. For example: Purchase of gold in one nation and the simultaneous sale in another.

Asset: Asset means an economic esource that is expected to be of benefit in the future.

Current Assets: Current Assets are those assets that can be expected to turn into cash within a year or less. For example: Cash, marketable securities, accounts receivable, and inventory.

Fixed Assets: Fixed Assets cannot be quickly turned into cash without interfering with business operations. These are valuable items that last more than one year. For example: Land, buildings, machinery, vehicle, equipment, furniture, and long-term investments.

Intangible Assets: Intangible Assets are items such as patents, copyrights, trademarks, and other kinds of rights or things of value to a company, which are not physical objects. Often, they do not appear on financial reports.



•Bad debts: Bad debts are amounts owed to a company that are not going to be paid. An account receivable becomes a bad debt when it is recognized that it won't be paid. Sometimes, bad debts are written off when recognized.

• Balance sheet: Balance Sheet is a statement of the financial position of a company at a single specific time (often at the close of business on the last day of the month, quarter, or year.) The balance sheet normally lists all assets on the left side or top while liabilities and capital are listed on the right side or bottom.

**Bond:** Bonds is a type of long – term Promissory Note. Bonds can issued either be registered in the owner's name ore issued as barer instruments. It is a written records of a debt payable in the future the bond shows amount of the debt, due date and interest rate.

**Book Value:** Book value means total assets minus total liabilities. Book value also means the value of an assets as recorded on the company's books or financial reports Book value often different than true value. It more or less.

**Breakeven Point:** It is the amount revenue from sales which exactly equals the amount of expense. Breakeven Point is often expressed as the number of unit that must be sold to produce revenues exactly equals to expenses sales above the breakeven point produce a profit and below produces loss.

**Budget:** Budget is a detailed plan for the future, usually expressed in formal quantitative terms. It is also a detailed plan for the acquisition and use of financial and other resources over a specified time period.

**Bears:** These stock – market players are pessimists they expect share prices or any other type of investment to fall. In a 'bear market' the general sentiment is that is prices are going to go lower and majority of dealers will sell as quickly as possible for fear of holding shares which diminish in value

**Base Price:** This is the price of a security at the beginning of all the trading day which is used to the Operational ranges for that day.

**Basket Trading:** Basket Trading is a facility by which investors are in a position to buy / sell all 30 scrips of Sensex in the proportion of current weight in the Sensex in one go.

**Bear Market:** A market in which stock prices are falling consistently.

**Bonus:** A free allotment of shares made in proportion to existing shares us of accumulated reserve.

A bonus share does not constitute additional wealth to shareholders. It merely signifies recapitalization of reserve into equity capital. However, the expectation of bonus shares has a bullish impact on market sentiment and causes share prices to go up.

**call Option:** An option that given to investor the right but not obligation to buy a particular stock at a specified time period. **close Price:** The final price at which the stock is traded on a given particular trading day.

**Capital Budget:** The process of planning expenditure on assets whose cash flow are expected to extend beyond one year. **capital Gains Yield:** The capital gain during a given year divided by the beginning price.

**Debentures:** A type of debt instrument that is not secured by physical assets or collateral. Debenture are backed only by the general credit worthness and reputation of the issuer A debenture is an unsecured form of investment.

**Debenture:** Although debtors are considered an asset if you are owed a vast amount, this might indicate problems collecting monies owed and possible cash flow difficulties A debtor is a company or individual who owes money

**Defensive stock:** A stock that provides a constant dividends and stable earnings even in the periods of economic downturn i.e. even in the extreme critical situation of the stock market these companies continue to pay the dividends at a constant rate.

**Depreciation:** Depreciation is a way of spreading the cost of an asset over its expected useful economic life. It is an expense allowance made for wear and tear on an asset over its estimated useful life

**Equity (Net Worth):** The capital supplied by common stock holders common stock, paid – in capital, retained earnings, occasionally, certain reserve. Total equity is common equity plus

preferred stock.

**Exchange Rate:** The number of units of given currency that be purchased for one unit of another currency.

**Face Value:** It is the cash denomination or the amount the holder of the individual security going to earn from the issuer of the security at the time maturity. It is also known as par value.

**Financial Instrument:** A financial instrument is anything that range from cash, deed, negotiable instrument evidence that shows the existence of a transaction or agreement.

**Portfolio:** Holding of any individual or institution. A portfolio may include various type of securities of different companies operating in different sectors.

**Pre** – Opening Session: The ore- open session is for duration of 15 minutes i.e. from 9: 00 AM. In pre-Open session order entry. Modification and cancellation takes place.

Financial Intermediary: A financial intermediary is basically a party or person who acts as a link between a provider who provides securities and the user, who purchases the securities. Share brokers, and almost all the banks, are the best examples of financial intermediarie

Government Bonds: A government bond, which is also known as a government security, is basically any security that is held with the government and has the highest possible rate of interest.

Holding Period: The holding period is the time duration during which a capital asset is held/owned by an individual or corporation. The holding period is taken into consideration, while pledging the asset as collateral.

**Liquidation:** A liquidation occurs when the assets of a division are sold off piecemeal, rather than as an operating entity.

Mutual Fund: A pool of money managed by experts by investing in stocks, bonds and other securities with the objective of improving their savings. These experts will create a diversified portfolio from these funds.

**Price Earnings (P/E) Ratio:** The market price of a share of stock divided by the earnings (Profit) per share. P/E ratios can vary from sky high to dismally low, but may not reflect the true of a company.

**Trading Session:** The period of time stock market is open for trading for both seller and buyers, within this time frame all the orders of the day must be placed. (9: 15 AM to 3: 30 PM) Here all the orders placed in pre-opening session are matched and executed.

**Yield:** It is the measure of return on investment in term of percentage. Stock yield is calculated by dividing the current price of the share by the annual dividend paid by the company for that share. For example, if the current price of the share is `100 and the dividend paid is INR 5 per share annually then the stock yield is 5%.

**Yield to call (YTC):** The rate of return earned on a bond if it is called before its maturity date.

**Zero Coupon Bond:** A bond that pays no annual interest but is sold at a discount below par, thus providing compensation to investors in the form of capital appreciation.



# EXAMINATION QUESTION

MAY - 2018

## **Question 1**

4 P's of Market are:

(a) Plain, Price, Production, (b) Plain, Production, Place, and

**Publicity** 

**Promotion** 

(c) Plain, Price, Product, Promotion (d) Product, Price, Place, Promotion

### Answer: d **Explanation:**

Commercially, business is all about, marketing management Essentially it comprises of the famed 4P's marketing which are Product, Price, Place, and Promotion.

#### **Ouestion 2**

#### Bid is the opposite of:

(a) Ask / Offer

(b) Equity

(c) Call

(d) None

## Answer: a **Explanation:**

Bid is the price at which market maker buys from the investor and offer in the price at which he offers to sell the stock to the investor. The offer's higher than Bid

#### **Ouestion 3**

The process of estimating future demand by anticipating what buyers are likely to do. under a given set to the marketing conditions:

(a) Cross Marketing

(b) Forecasting

(c) Market Development

(d) Internal Marketing

### Answer: b **Explanation:**

The process of estimating future demand by anticipating what buyers are likely to do under a given set of marketing conditions is known as forecasting.

#### **Ouestion 4**

#### **Consolidation means:**

(a) Combination of two or more entities that occurs when entities transfer all their net assets to a new entities created for purpose

(b) A security by an issuer

(c) An option given to investor

(d) Commission charged by the

broker

### Answer: a **Explanation:**

Consideration means combination assets, equity, liabilities and operating accounts of a parent firm and its subsidiaries into one financial statement or combing two or more firms through purchase, merger, or ownership transfer to form a new firm.

## **Question 5**

## `Personal selling' is done. through:

(a) Written Communication (b) Oral Communication

(c) TV and Media (d) Sign Language

## **Answer: b Explanation:**

Personal selling is where business use people (the ``sales force") to sell the product after meeting face- to – face with customer. Hence it takes place through oral communication.

### **Question 6**

The number of units of given currency that can be purchased for one unit of another currency is called

(a) Current Ratio (b) Exchange Rate (c) Equity (d) Dividend

Answer: b
Explanation:

The number of units of given currency that can be purchased for one unit of another currency is called Exchange Rate.

#### **Question 7**

## Is a road map of company's future?

(a) Objective (b) Goal (c) Vision (d) Aim

## Answer: c Explanation:

A strategic VISION is a road map of company's future – providing specifics about technology and customer focus, the geographic and product markets to be pursued, the capabilities it plans to develop and the kind of company that management is trying to create.

## **Question 8**

When two or more companies come together to expand their business operations in newly created entity.

(a) Joint Venture(b) Acquisition(c) Partnership(d) Merger

# **Answer: d Explanation:**

When two or more companies come together to increase their strength and financial gains along with breaking the trade barriers in a newly created entity it is known as "merger".

## <u>NOV - 2018</u>

#### **Question1**

It is the amount of revenue from sales exactly equals the amount of expense.

(a) Breakeven Point

(b) Total Revenue

(c) Both (a) & (b)

(d) None of these

Answer: a Explanation:

Breakeven point is the amount of revenue from sales which exactly equals to the amount of expense

#### **Question 2**

Financially sound companies with paid divided is known as?

(a) Blue Chip

(b) Bonds

(c) Debenture

(d) None of the above

Answer: a Explanation:

Blue Chip are share of large, well establishes and financially sound companies with an impressive of earnings and dividends.

#### **Question 3**

### What is the meaning of arbitrage?

(a) Buying & selling of different commodities

(b) Simultaneous buying & selling of Identical commodities

(c) Only buying of identical

(d) Selling of identical commodities only

commodities

Answer: b Explanation:

Arbitrage is the simultaneous purchase and sale of two identical commodities or instruments.

## **Question 4**

## Assets which can be replaced within a year to cash

(a) Fixed

(b) Intangible

(c) Current

(d) Non - current

## Answer: c Explanation:

Current Asset is the assets for short period of time it can be replaced within a year into cash.

## **Question 5**

What IPO is related to:

- (a) Companies first issue to general (b) Right issue of the company

public

(c) Both (a) & (b)

(d) None of these

## Answer: a **Explanation:**

Initial Public Offering (IOP) IS a company's first issue of share to general public. IPO's are issues by smaller younger companies seeking funds for expansion and growth.

#### **Ouestion 6**

## Shares of a company listed on stock exchange are:

(a) Securities

(b) Listed Shares

(c) Debenture

(d) Bonds

## Answer: b **Explanation:**

Listed Shares are the shares of a company listed on stock exchange

#### **Ouestion 7**

### -involves Charges a relatively high price for a short periods of time

(a) Price Skimming

(b) Price sensitivity

(c) USP

(d) Holding price

## Answer: a **Explanation:**

Price Skimming involves Charging a relatively high price for a short periods of time where a new innovative or much improves product is launched into market.

## **Ouestion 8**

## The Lowest Price at which an owner is a willing to sell his security id:

(a) Big

(b) ASK

(c) Cages

(d) Sales Value

## **Answer: b Explanation:**

ASK is the lowest price at which an owner is willing to sell his security.

## MAY-2019

## **Question 1**

## The Shares of a company that are treated on a stock Exchange are:

(a) Hedge

(b) Net Worth

(c) Listed Stock

(d) Dividends

Answer: c **Explanation:** 

In corporate finance a listing refers to the company's shares being on the list (or board) of stock that are officially traded on a stock exchange. Some stock exchange allows shares of a foreign company to be listed and may allow dual listing subject to conditions.

#### **Question 2**

## The\_\_\_is something that makes trade between two countries difficult and expensive

(a) Bench Market

(b) Barriers to trade

(c) Barriers to entry

(d) Cross selling

## **Answer: b Explanation:**

The Barriers to trade is something that makes trade between two countries difficult and expensive.

#### **Question 3**

The share of large well established and financially sound companies with an impressive earnings and dividend are called:

(a) Bonds

(b) Debenture

(c) Blue Chips

(d) Commercial paper

## Answer: c **Explanation:**

A Blue Chip is a nationally recognized well- established, and financially sound company. Blue Chip generally sell high – quality, widely accepted products and services Blue Chip companies are known to weather downturns and operate profitably in the face of adverse economic conditions, which helps to contributes to their long record of stable and reliable growth.

#### **Ouestion 4**

## What is initial Public Offering?

(a) A company first issue of shares (b) Right Issue of share by company

to General public

(c) Both (a) & (b)

(d) None of the above

## **Answer:** a **Explanation:**

The initial Public Offering is when A company first Issue of shares to general Public.

## **Ouestion 5**

Charging a relatively high price for a short time where a new Innovative or much improved products is launched on to market is.

(a) Sales Promotion

(b) Price Skimming

(c) Price Sensitivity

(d) Unique Selling Price

### Answer: b **Explanation:**

Charging a relativity high price for a short time where a new, Innovating or much improved products is launched on to a market is called Price Skimming.

#### **Question 6**

### Reduction in the price of goods given to encourage sales on cash basis

(a) Trade discount

(b) Cash discount

(c) Both (a) & (b)

(d) None of the above

## **Answer: b Explanation:**

A cash discount is a deduction allowed by some sellers of goods or by some providers of services in order to motivate customer to pay within a specified time. The cash discount is also referred to as an early payment discount.

#### **Ouestion 7**

### Assets can be Excepted to turn into cash within a year or less is called as

(a) Current Assets

(b) Fixed Assets

(c) Intangible Assets

(d) All of the above

## Answer: a **Explanation:**

Current assets represent all the assets of a company that are expected to be conveniently sold, consumed, utilized or exhausted through the standard business operations, which can lead to their conversion to a cash value the next one-year period.

## **Ouestion 8**

## **Arbitrage Means**

(a) Simultaneous Purchase & sales (b) Only Purchase of Identical of two identical Commodities

commodities

(c) Sale of identical commodities

(d) None of the above

only

### Answer: a **Explanation:**

Arbitrage is the simultaneous purchase and sale of an assets to profit from an imbalance in the price. It is a trade that profit by exploiting the price differences of identical similar financial instrument on different markets or in different forms.

## **Question 9**

## **Total Revenue from Sale Which Exactly Equals to Expenses Incurred is:**

(a) BEP

(b) Shut down point

(c) Both (a) & (b)

(d) None of the above

Answer: a

#### **Explanation:**

Total Revenue from Sales Which Exactly Equal to Expenses Incurred is BEP

#### **Question 10**

### What is Brokerage:

- (a) Commission Charge by the Broker for His services
- (c) Commission Given by the Brokerfor his services
- (b) Commission Charge by SEBI
- (d) None of the above

## Answer: a Explanation:

Commission Charge by the Broker for his services is called Brokerage.

## **DEC - 2020**

#### **Ouestion 1**

Controller of capital Issues was replaced by which of the following Regulatory authority?

(a)IRDAI (b)Competition Commission of

India(CCI)

(c)RBI (d)SEBI

## Answer: d Explanation:

SEBI - Being a regulatory body, SEBI India has several powers to perform vital functions. The SEBI Act of 1992 carries a list of such powers vested in the regulatory body. The functions of SEBI make it an issuer of securities, protector of investors and traders and a financial mediator.

### **Question 2**

# Which of the following is not an objective of establishing the Competition Commission of India (CCI)?

(a) To Prevent practices having adverse effect on competition competition in markets

(c)To protect the interests of the Customers (d)To ensure restriction of trade carried on by other participants in

markets

## Answer: d Explanation:

Prohibition of anti-competitive agreements. Prohibition of restrictive trade practices. Regulation of combination.

## **Question 3**

### SEBI was setup to regulate the ----

(a)Insurance market (b) Security market (d)Capital market (c)Money market

Answer: d **Explanation:** 

Being a regulatory body, SEBI India has several powers to perform vital functions. The SEBI Act of 1992 carries a list of such powers vested in the regulatory body. The functions of SEBI make it an issuer of securities, protector of investors and traders and a financial mediator.

#### **Ouestion 4**

### Which of the following is not a regulatory body?

(a)SIDBI (b)SEBI (c)RBI (d)CCI

Answer: a **Explanation:** 

IDBI operates under the Department of Financial Services, Government of India. SIDBI is one of the four All India Financial Institutions regulated and supervised by the Reserve Bank of India; other three are India Exim Bank, NABARD and NHB. Hence it not a regulatory body

## **Ouestion 5**

#### **IRDAI** full form

(a) Industrial Regulatory (b) Institutional Regulatory Development Authority of India. Development Authority of India. (c) Insurance Regulatory (d) Insurance Ruling Development

Development Authority of India. Authority of India.

Answer: c **Explanation:** 

IRDAI full form - Insurance Regulatory Development Authority of India.

### **Ouestion 6**

Which of the following financial institution is known for dealing in SHG bank linkage program?

(a)NABARD (b)IRDAI (d)SEBI (c)SBI

Answer: a **Explanation:** 

NABARD - National Bank for Agriculture and Rural Development is an apex development finance institution fully owned by Government of India. The bank has been entrusted with "matters concerning policy, planning, and operations in the field of credit for agriculture and other economic activities in rural areas in India

## JAN - 2021

#### **Question1**

Risk is a probable chance that investments actual returns will be \_\_\_\_ than as calculated

(a) Increased (b) Reduced (c) Equal (d) Marginal

Answer: b
Explanation:

Risk is defined in financial terms as the chance that an outcome or investment's actual returns will reduced from an expected return.

#### **Question 2**

## Financially sound companies which paid dividends is known as:

(a) MNC (b) Blue chip companies (c) Mutual fund companies (d) Inland companies

Answer: b
Explanation:

A blue chip is a nationally recognized, well-established, and financially sounds company. Blue-chip companies are known to weather downturns and operate profitably in the face of adverse economic conditions, which help to contribute to their long record of stable and reliable growth.

#### **Ouestion 3**

#### What is consolidation?

(a) It is an expense that is supported to reflect the loss is value of a fixed (b) Combination of two or more entities that occurs when the entities that oc

Asset

(c) Potential liability arising from a past Transaction or subsequent event.

entities that occurs when the entities transfer all theirnet assets to a new entity create for that Purpose.
(d) Cost that can be attributed clearly to the activity you are

Answer: b
Explanation:

To consolidate (consolidation) is to combine assets, liabilities, and other financial items of two or more entities into one. Also, the unification of two or more corporations by dissolution of existing ones and creation of a single new corporation.

considering

## **Question 4**

## One percent is equal to

(a) 10 basis point (b) 100 basis point

(c) 1 basis point

(d) 1000 basis point

## Answer: b **Explanation:**

One percent is one hundredth of a whole. It can therefore be written as both a decimal and a fraction.

#### **Ouestion 5**

### 75 basis point is equivalent to

(a) 0.75% (c) 75%

(b) 7.5%

(d) 75

## Answer: a **Explanation:**

One basis point is equal to 1/100th of 1%, or 0.01%, or 0.0001. Similarly, 75 basis point is equal to 0.75%

#### **Question 6**

### What is a cap?

- (a) A cap is a limit that regulates theincrease or decrease in the rate on is present in the bank account an also interest and instalments of an adjustment rate mortgage
- (c) A cap is the certificate of savings depositthat promises the depositor the sum back along with appropriate interest.
- (b) A cap is total amount of cash that bewithdrawn immediately
- (d) A cap is a loan where the time and cash flow between a short-term loan and a long term loan is filled up.

## Answer: a **Explanation:**

A cap is an interest rate limit on a variable rate credit product. It is the highest possible rate a borrower may have to pay and also the highest rate a creditor can earn. ... Borrowers and investors choose variable-rate credit products to take advantage of changes in market interest rates.

#### **Ouestion 7**

## \_\_\_\_ is a strategy that is used to minimize the risk of a particular investment and maximize the returns of an investment

(a) Cap

(b) Encryption

(c) Hedge

(d) Term insurance

## Answer: c **Explanation:**

Hedging is a risk management strategy employed to offset losses in investments by taking an opposite position in a related asset. IT is made with the intention of reducing the risk of adverse price movements in an asset.

#### **Ouestion 8**

Carrying forward to transaction from one settlement period to the next without effecting delivery or payment is called\_\_\_\_\_

(a) Badla

(b) Beta

(c) Blue chips

(d) Basket trading

## **Answer: a Explanation:**

"Badla" in share trading means something in return. It is a system to carryforward. Badla is the charge, which the investor pays to carry forward his position.

## JULY-2021

#### **Question 1**

Dividing consumers into group based on different consumer characteristics to deliver specially designed advertisements that meet these characteristics as closely as possible is known as:

(a) Mass marketing

(b) Market targeting

(c) Market segmentation

(d) Marketing plan

### Answer: c Explanation:

Market segmentation is the practice of dividing a customer base into groups of individuals that are similar in specific ways relevant to marketing, such as age, gender, interests and spending habits.

#### **Question 2**

The simultaneous purchase and sale of two identical commodities or instruments are called as:

(a) Amortize

(b) Annuity

(c) Arbitrage

(d) Asset

## Answer: c Explanation:

Arbitrage is the simultaneous purchase and sale of the same asset in different markets in order to profit from tiny differences in the asset's listed price. It exploits short-lived variations in the price of identical or similar financial instruments in different markets or in different forms.

## **Ouestion 3**

The price of a security at the beginning of the trading days is called.

(a) Basket trading

(b) Base price

(c) Bid

(d) Book value

**Answer: b** 

### **Explanation:**

The opening price is the price at which a security first trades upon the opening of an exchange on a trading day; for example, the New York Stock Exchange (NYSE) opens at precisely 9:30 a.m. Eastern time

#### **Question 4**

### What is Hedge?

- (a) It is a statistical measurement of change in the economy
- (c) It is a trading platform

- (b) It is a Strategy that is used to minimize the risk of a particular investment and maximize the returns of an investment
- (d) It is security which has a solid record of dividend payment

# Answer: b Explanation:

A hedge is an investment that is made with the intention of reducing the risk of adverse price movements in an asset. Normally, a hedge consists of taking an offsetting or opposite position in a related security.

#### **Ouestion 5**

Which of the following code is having black squares arranged in a square grid with a white background, it can be read by an imaging device such as camera until it is appropriately interpreted?

(a) One dimensional bar code

(c) Black and white code

- (b) Universal product code
- (d) Quick response code

## **Answer: d Explanation:**

A QR code consists of black modules (square dots) arranged in a square grid on a white background, which can be read by an imaging device (such as a camera) and processed using Reed–Solomon error correction until the image can be appropriately interpreted.



## **Question 6**

Amount which are owned to a company that need not to be paid back is called

(a) Assets

(b) Bad debts

(c) Bears

(d) Current Assets

**Answer: b Explanation:** 

Bad debt refers to loans or outstanding balances owed that are no longer deemed

recoverable and must be written off. This expense is a cost of doing business with customers on credit, as there is always some default risk inherent with extending credit.

## **DEC-2021**

#### **Question 1**

## Intellectual property, patent & copy right related to which environment

(a) Legal

(b) Technological

(c) both a and b

(d) neither a nor b

## Answer: c Explanation:

Legal or Technology: IP is protected in law by, for example, patents, copyright and trademarks, which enable people to earn recognition or financial benefit from what they invent or create. By striking the right balance between the interests of innovators and the wider public interest, the IP system aims to foster an environment in which creativity and innovation can flourish.

#### **Question 2**

### MRTP act is \_

(a) Regulatory policy

(b) Restrictive policy

(c) facilitating policy

(d) Special policy

## Answer: b Explanation:

Restrictive policy: Section 10 of the MRTP Act, 1969 empowers the MRTP Commission to enquire into monopolistic or restrictive trade practices upon a reference from the Central Government or upon its own knowledge or on information.

#### **Ouestion 3**

\_\_\_\_\_ is the simultaneous sale and purchase of commodities in order to take advantage of the price two identical variations in two different markets.

(a) Hedge

(b) Cap

(c) Arbitrage

(d) Consolidation

## Answer: c Explanation:

Arbitrage is the simultaneous purchase and sale of two identical commodities or instruments. This simultaneous sale and purchase is done in order to take advantage of the price variations in two different markets. For example: Purchase of gold in one nation and the simultaneous sale in another.

## **Question 4**

\_\_\_ is a facility by which investors are in a position to buy or sell all 30 scrips of sensex in the proportion of current weights in the sensex in one go.

(a) Sensex Trading

(b) Target Trading

(c) Basket Trading

(d) Trading

Answer: c **Explanation:** 

**Basket Trading:** Basket trading is a facility by which a investors are in a position to buy/sell all 30 scrips of Sensex in the proportion of current weights in the Sensex, in one go.

#### **Ouestion 5**

\_\_\_is the method of using the telephone to contact individuals about an advertiser's products or services or to get support for a cause.

(a) Target Marketing

(b) Test Marketing

(c) Tele Marketing

(d) Trading

Answer: c **Explanation:** 

**Telemarketing:** Using the telephone to contact individuals about an advertiser's products or services, or to get support for a cause.

#### **Question 6**

Triple Bottom Line (TBL) is the philosophy that promotes the 3 p's. The 3 P's are-

(a) Profit, People, Planet(b) Profit, Place, Plan(c) Profit, Person, Place(d) Profit, Promotion

(c) Profit, Person, Place

(d) Profit, Promotion, People

Answer: a **Explanation:** 

**Triple Bottom Line (TBL):** It is the BCK philosophy that promotes the belief and evaluates the business's performance on the basis that attainment of profit, care for people and care for the planet are equally important. The equal emphasis on these triple Ps, viz., Profits, People and Planet is known as the TBL. This idea at the macro level corresponds to the more evolved notion of the development of a country's economy, society and ecology. See sustainable development.

### **Ouestion 7**

Bears in market are of \_\_\_\_\_ nature.

(a) Positive

(b) Optimistic

(c) Altruist

(d) Pessimist

Answer: d **Explanation:** 

These stock-market players are pessimists; they expect share prices or any other type of investment to fall. In a 'bear market' the general sentiment is that prices are going to go lower and majority of dealers will sell as quickly as possible for fear of holding shares which diminish in value.

#### **Ouestion 8**

\_put option is a situation when stock price exceeds the strike price

#### in stock market.

(a) In the money

(b) At the money

(c) Out of the money

(d) Call money

### Answer: a **Explanation:**

In the money put option is a situation when stock price exceeds the strike price in the stock market.

#### **Ouestion 9**

Security whose price is derived from another underlying asset is called?

(a) Derivative

(b) Options

(c) Forwards

(d) Futures

## Answer: a **Explanation:**

**Derivatives:** A security whose price is derived from one or more underlying assets. The most common underlying assets include stocks, bonds, commodities, currencies, interest rates and market indexes.

### **Ouestion 10**

#### ADR stands for-

- (a) American Deficit record (b) American depository receipts
- (c) Asset depreciation record (d) Asset depository receipts

## Answer: b **Explanation:**

**American Depository Receipt (ADR):** American depository receipts, also known as ADRs, are depository receipts which are equal to a specific number of shares of company that have been issued in a foreign country. American depository receipts are traded mechanism exists for only in the United States of America. Similar other countries also.

### **Ouestion 11**

is a strategy that is used to minimize the link of a particular investment and maximize the returns of an investment.

(a) Term Insurance

(b) Encryption

(c) Cap

(d) Hedge

Answer: d

#### **Explanation:**

Hedge is a strategy that is used to minimize the risk of a particular investment and maximize the returns of an investment. A 'hedge' strategy is, most of the times, implemented with the help of a hedge fund. This term has been written from the banker's point of view and may be interpreted differently in the field of financial and commodity market.

## JUNE-2022

#### **Question 1**

### Triple bottom line does not involve

(a) People (b) Project (c) Profit (d) Planet

# Answer: b Explanation:

Triple bottom line refers to three P.s:

Profit, people and the planet. A TBL seeks to gauge a corporation level of commitment to corporate social responsibility and its impact on the environment over time.

#### **Question 2**

The simultaneous buying and selling of securities currency or commodities in different markets is known as

(a) Arbitrage (b) Amortization

(c) Tangible Assets (d) Intangible Assets

## Answer: a **Explanation**:

Arbitrage is the simultaneous purchase and sale of two identical commodities or instruments this simultaneous sale and purchase is done in order to take advantage of the price variations in two different markets.

## **Question 3**

Promotional activities desined to promote a business and its products by obtaining media coverage not paid for by business

(a) Publicity (b) Promotion

(c) Sales Promotion (d) Advertisement

Answer: a Explanation:

Publicity refers to promotional activities designed to promote a business and its products by obtaining media coverage not paid by the business.

## **Question 4**

### Limit order mean to buy the shares at

(a) Prevailing Price

(b) Fixed Price

(c) Specified Price

(d) Low Price

## Answer: c Explanation:

A order to buy or sell a share at a specified price. The order will be specified price. The order will be executed only at the specified limit price or even better. A limit order sets a minimum price the seller is willing to accept and maximum price the buyer is willing to pay for it.

#### **Question 5**

### Which of the following is correct.

- (a) The offer is equal to the bid
- (b) The offer is higher than the bid
- (c) The offer is less than the bid
- (d) None of the above

# Answer: b Explanation:

The lowest price at which an owner is willing to sell his securities. The offer is higher than the bid.

### **Question 6**

Setting low prices in order to discourage or deter potential new entrants to the suppliers market.

(a) Pre- emptive pricing

(b) Price-skimming

(c) Price senotivity

(d) Price relativity

## Answer: a Explanation:

Pre-emptive pricing is a strategy involves setting low price in order to discourage or deter potential new entrants to the suppliers market.

## **Question 7**

Carrying forward of transaction from one settlement period to the next without effecting delivery or payment is called.

(a) Badla

(b) Beta

(c) Bid

(d) Blue chips

## **Answer: a Explanation:**

Carrying forward of transaction from one settlement period next forward of a transaction from one settlement period without effecting delivery or payment. Badla involves carrying to the next.